## TRANSITION CO HIRED

## **Competency Based Functional Resume**

ItsMe

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#### RESULTS FOCUS-LEADERSHIP-INNOVATIVE-PROFESSIONAL NETWORKING

#### Profile

A pragmatic leader, with over 10 years of proven success in leading and supervising scientific teams. Recognized for ability to streamline processes, cut time to delivery of projects, and save money as demonstrated by a \$200,000 costs savings. Problem-solver who analyses and then initiates and implements creative resolutions to achieve expected end results. Can be counted on to lead and raise the level of commitment, sharing of knowledge and productivity within dedicated work teams. Value collaboration and professional networking to speed up delivery of projects. Well developed writing and presentation skills as demonstrated by scientific peer community recognition publications and presentations at industry conferences.

#### Innovation, Cost Cutting and Supervision

Reduced the cost of analytical method development by 10% compared to 2007, and reduced the time to delivery by 30%, by empowering my team to run with the projects

## Initiative, Networking, Innovation and Business Development

Faced with a drastic downdraft in business, and being instructed by management to prepare a list for layoffs, I contacted my network and secured \$2M in new business, saving jobs and contributing significantly to the company's bottom line. As a result of my initiative, I have been chosen as a contributor to the "inner management circle" of the company.

#### **Technical Skills and Results Focus**

Delivered projects on time using current analytical methodologies for quantitation, characterization, trace level impurity identification associated with bio-molecules (Various HPLC and LC/MS, LS/MS-MS systems).





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#### **Collaboration and Leadership**

Improved new method development process by training team members to share knowledge between each other. This has also led to the development of strong team cohesion, where team members are volunteering to help out others in a "pinch.

#### **Scientific Instruments and Analytical Chemistry**

- Chromatography (SEC, UPLC, HPLC). Experience in method development, validation and their maintenance.
- Mass spectrometer (MALDI-TOF, ESI-TOF, LC-MS/MS). Familiar with Agilent LC/MSD 1100, LC-ESI-TOF, Voyager MALDI\_TOF, Thermo Electron LTQ-Orbitrap.

#### Employment

Principal Scientist, The Lab, Somewhere,.

#### Education

Ph.D. University of Universities, Where it Is

Publications and Presentations available on request





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